

Message Text

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PAGE 01 STATE 016216
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 /021 R

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COM/BIC/OED/MEPD/SMCONGER, DIR.
COM/BIC/OIM/RTURNER (INFO)
EUR/RPE/RBRESLER (INFO)

-----251738Z 038668 /43

R 251526Z JAN 77
FM SECSTATE WASHDC
TO AMEMBASSY MADRID

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E.O. 11652: N/A

TAGS: BENC, SP

SUBJECT: MAJOR PROJECT: SIDERAR STEEL MILL

R"F: MADRID A-211

1. SWINDELL-DRESSLER (YL PROCESS) AS ADVISED COM/MEPD THAT THEY ARE ONE OF THREE PRINCIPAL COMPETITORS ON DIRECT REDUCTION PHASE OF SUBJECT PROJECT. KORF-LURGI (MID"EX) AND THYSEN (PUROFER), ; BOTH BIDDING OUT OF GERMANY, ARE THE OTHER TWO CONTENDERS O' THE 515,000 MT/Y FACILITY. DECISION ON THE CONTRACT AWARD EXPECTED FIRST QUARTER 1977.

2. WE UNDERSTAND GOS IS URGING SIDERAR TO MOVE FORWARD RAPIDLY ON PROJECT IN AN EFFORT TO REDUCE SPAIN'S DEPENDENCE ON IMPORTED SCRAP STEEL. EVIDENTLY GOS WILL PROVIDE MAJOR COMMERCIAL INCENTIVES TO SIDERAR IF
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COMPANY MAXIMIZES UTILIZATION OF SPONGE IRON IN ITS FURNACES.

3. SWINDELL-DRESSLER VICE PRESIDENT EDWARD MC COMBS HAS

SCHEDULED MEETINGS WITH SIDERAR STARTING JANUARY 29.
DURING HIS VISIT MC COMBS WOULD LIKE TO MEET WITH

AMBASSADOR AND ASST. COM/ATT LUBKEMAN AT EMBASSY'S
CONVENIENCE TO BRIEF POST ON SWINDELL'S PROPOSAL.
SINCE WE EXPECT STRONG FRG BACKING FOR THE TWO GERMAN
COMPETITORS WE WOULD APPRECIATE EMBASSY OFFERING ITS
GOOD OFFICES IN SUPPORT OF THE SWINDELL PROPOSAL.
MR. MC COMBS IS PLANNING TO STAY AT MELIA MADRID HOTEL.
HE WILL CONFIRM EMBASSY APPOINTMENT UPON HIS ARRIVAL

4. IN A RELATED MATTER, SWINDELL DRESSLER IS ALSO
BIDDING ON 575,000 MT/Y PREPELSA DIRECT REDUCTION PLANT.
AS IN THE CASE OF SIDERAR, KORF-LURGI AND THYSEN ARE
THE MAJOR COMPETITORS.

VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 25-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Review Media Identifier:
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Secure: OPEN
Status: <DBA CHANGED> mcm 20041230
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TAGS: BENC, SP
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